

# Pembroke Concentrated Fund – Class A Units

FUND FACTS ~ May 9, 2023

This document contains key information you should know about Class A units of the Pembroke Concentrated Fund. You can find more details in the Fund's simplified prospectus. Ask your representative for a copy, contact Pembroke Private Wealth Management Ltd. at 1.800.668.7383 or <a href="maintenance-injuries@pml.ca">injuries@pml.ca</a>, or visit <a href="maintenance-injuries@pml.ca">www.pml.ca</a>. Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.

QUICK FACTS			
Fund Code	GBC991	Fund Manager	Pembroke Private Wealth Management Ltd.
Date Series Started	April 1, 2020*	Portfolio Adviser	Pembroke Management Ltd.
Total Value of the Fund on March 31, 2023	\$120,251,765	Distributions	Annually, in December (if applicable); automatically reinvested unless you inform your representative that you want them in cash
Management Expense Ratio (MER)	0.15%	Minimum Investment	\$100,000 (across fund family, \$10,000 if subscribed through registered dealer; \$1,000 additional)

<sup>\*</sup>From January 31, 2018 until the date the series started, Class A units of the Fund were distributed pursuant to an exemption from the prospectus requirement.

#### WHAT DOES THE FUND INVEST IN?

The Pembroke Concentrated Fund aims to provide investors with long-term growth through capital appreciation by investing primarily in a concentrated number of small-to-mid-sized US and Canadian companies judged to have above-average growth potential or to be undervalued. The charts below give you a snapshot of the Fund's investments March 31, 2023. The Fund's investments will change.

# TOP 10 INVESTMENTS (at March 31, 2023)

	% of Net Asset Value
Monolithic Power Systems	9.0%
Siteone Landscape	7.4%
Installed Building Products	7.1%
Paycom Software	7.1%
WNS (Holdings)	6.5%
A. O. Smith	5.8%
Gentherm	5.6%
Shutterstock	5.5%
Stoneridge	5.4%
Globus	5.2%
Total Percentage of top 10 investments	64.6%
Total number of investments	18

# INVESTMENT MIX (at March 31, 2023)



#### HOW RISKY IS IT?

The value of the Fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility."

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

## **RISK RATING**

Pembroke Private Wealth Management Ltd. has rated the volatility of this Fund as **medium-high**.

This risk rating is based on how much the Fund's returns have changed from year to year. It doesn't tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.

# LOW LOW TO MEDIUM MEDIUM HIGH MEDIUM TO HIGH

For more information about the risk rating and specific risks that can affect the Fund's returns, see the section "What are the risks of investing in the Fund" of the Fund's simplified prospectus.

#### NO GUARANTEES

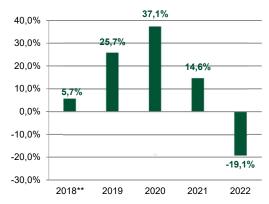
Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

#### HOW HAS THE FUND PERFORMED?

This section tells how the Class A units of the Fund have performed since its inception. Returns are after expenses that have been deducted. These expenses reduce the Fund's returns.

#### YEAR-BY-YEAR RETURNS\*

This chart shows how the Class A units of the Fund have performed since January 31, 2018, which was the first valuation of the Class A units of the Fund following its conversion to a mutual fund. The Fund dropped in value once. The range of return and change from year to year can help you assess how risky the Fund has been in the past. It does not tell you how the Fund will perform in the future.



<sup>\*</sup>From January 31, 2018 until the date the series started, Class A units of the Fund were distributed pursuant to an exemption from the prospectus requirement.

#### BEST AND WORST 3-MONTH RETURNS\*

This table shows the best and worst returns for the Class A units of the Fund in a 3-month period performed since January 31, 2018, which was the first valuation of the Class A units of the Fund following its conversion to a mutual fund. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
Best Return	36.7%	June 30, 2020	Your investment would rise to \$1,367
Worst Return	-20.1%	March 31, 2020	Your investment would drop to \$799

<sup>\*</sup>From January 31, 2018 until the date this series started, Class A units of the Fund were distributed pursuant to an exemption from the prospectus requirement.

#### **AVERAGE RETURN\***

A person who invested \$1,000 in the Fund at inception now has \$1,688. This works out to an annual compound return of Class A units of the Fund of 11.24%.

#### WHO IS THE FUND FOR?

The Fund is suited for investors who:

- want specific exposure to the United States and Canada, accept investing in a small number of stocks versus the typical mutual fund, and can tolerate the risk of investing in smaller companies; and
- are planning to hold their investment for the long term.

Do not buy this Fund if you need a steady source of income from your investment.

#### A WORD ABOUT TAX

In general, you will have to pay income tax on any money you make on a fund. How much you pay depends on the tax laws where you live and whether or not you hold the Fund in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

<sup>\*\*</sup>The performance reported refers to performance of the Fund for the period from January 31, 2018 to December 31, 2018.

<sup>\*</sup>From January 31, 2018 until the date this series started, Class A units of the Fund were distributed pursuant to an exemption from the prospectus requirement.

# HOW MUCH DOES IT COST?

The following tables show the fees and expenses you could pay to buy, own and sell Class A units of the Fund. The fees and expenses - including any commissions - can vary among classes of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

#### 1 SALES CHARGES

There are no sales charges for this Fund, at the exception of sales commissions which may be charged by registered dealers or brokers by their own back-office of up to 3% of the purchase price of Pembroke Mutual Fund securities at the time of investment should you buy through a registered dealer.

#### 2. FUND EXPENSES

You don't pay these expenses directly. They affect you because they reduce the Fund's returns. As of December 31, 2022, the Fund's expenses were of 0.18% of its value. This equal \$1.80 for every \$1.000 invested.

#### ANNUAL RATE

(as a % of the Fund's value)

#### MANAGEMENT EXPENSE RATIO (MER)

This is the total of the Fund's management fee and operating expenses. Pembroke Private Wealth Management Ltd. waived some of the Funds's expenses. If it has not done so, the MER would have been higher.

0.15%\*

TRADING EXPENSE RATIO (TER)

These are the Fund's trading costs.

0.03%\*

0 18%\* **FUND EXPENSES** 

#### MORE ABOUT THE TRAILING COMMISSION

There is no trailing commission on this Fund.

#### 3. OTHER FEES

You may have to pay other fees when you buy, hold, sell or switch units of the Fund.

WHAT YOU PAY

Short-term trading fee Management fee

Up to 2% of the value of the Class A units you sell or switch within 60 days of buying the Fund. This fee goes to the Fund. The management fee is paid directly by you to the Fund Manager and is not part of the MER. The management fee is

established by the Fund Manager based on your amount of assets under management with the Fund Manager and accounts for a maximum of 1.50%. This fee is paid monthly. Management fee reductions may be applied at the discretion of the Fund Manager.

	Total Assets under Management of \$5 million and under		Total Assets under Management above \$5 million		
Assets under management	Under \$1 million	Between \$1 million and \$5 million	First \$10 million	Next \$15 million	Above \$25 million
Management fee	1.50%	1.50%	1.00%	0.85%	0.75%

## WHAT IF I CHANGE MY MIND?

Under securities law in some provinces and territories, you have the right to:

- Withdraw from an agreement to buy mutual fund units within two business days after you recieive a simiplified prospectus, or Fund Facts documents, or
- Cancel your purchase within 48 hours after you receive confirmation of the purchase

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

# FOR MORE INFORMATION

Contact Pembroke Private Wealth Management Ltd. or your representative for a copy of the fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

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To learn more about investing in mutual funds, see the brochure Understanding mutual funds, which is available on the website of the Canadian Securities Administrators at www.securities-administrators.ca

<sup>\*</sup> This fee is charged directly to you. See "Other Fees" below. This fee is paid by having the Fund Manager redeeming an amount of each investor's units corresponding to the fee amount owed to the Fund Manager.